EUROSPACE
Organisation, activities & added value at your service

Prepared by Eurospace Executive
June 2019

www.eurospace.org
www.eurospace-members.org
EUROSPACE: OUR MAIN FEATURES
ASD-Eurospace : the Association (1/2)

• No profit association (French Law) created in 1961
  – and since April 2004: the Space group in ASD

• ASD-Eurospace is the professional organisation of the European space industry
  – Mandates
    • Promote space activities in the interest of its members
    • Define, adopt and express common views for the European space manufacturing sector
    • **Eurospace seeks consensus at each and every level of its action**
  – Membership
    • Eurospace members are European companies active in design, development and integration of space systems (launchers, spacecrafts, ground segment, related engineering services and tests)
    • Eurospace membership represents more than 90% of the total European manufacturing industry employment

• Budget 2018: approx 2.2 M€
  – Income: 38% Membership fees, 54% External Contracts (incl. 0.8M€ for the Space Technologies for Europe Pilot Project, STEPP), 8% Conference and Workshop organisation
  – Membership fees paid by industry guarantee Eurospace independence of views
ASD-Eurospace : the Association (2/2)

• Offices in **Paris** and **Brussels**
  – In Paris: Headquarters, main meeting room, SG and staff, close relationship with ESA HQ
  – In Brussels: hosted by ASD, Brussels Office Head, mainly relations with EC/EP and reporting to ASD bodies

• Workforce: the Executive, a permanent staff of 7:
  – Secretary General: Pierre Lionnet (interim)
  – Director of Research: Pierre Lionnet
  – Head Brussels Office: Lucas Buthion
  – Policy Analyst: Zohra Mokadem
  – Databases and Technology Strategy: Jean-Charles Treuet
  – Databases and Support to Standardisation: Angel Cuellar
  – Office and Conference Manager, administrative assistant: Nathalie Alecton
  – Interns (3) and STEPP junior project Team (4)

« Engineering, space economy, business, political affairs: our dedicated team, combines a unique set of multidisciplinary profiles to cater all your needs »
## Eurospace bodies in a nutshell

### High level bodies

| **President** | Eurospace President is elected for 3 years.  
Current President: Jean-Loic Galle (Thales Alenia Space)  
Past Presidents: Armand Carlier, Pascale Sourisse, Evert Dudock, Marco Fuchs |
|---------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| **General Assembly** | Elects the President, Council and Fin. Com. members  
• All members are represented  
• All members have same voting rights |
| **Council** | Political body which takes all decisions  
• 24 elected members, plus the ASD Secretary General  
• Chaired by Eurospace President |
| **Policy Committee** | Plays the role of an advisory board to the Council  
• Up to 24 elected members  
• Chaired by the Secretary General |
| **Financial committee** | In charge of the financial control of the Association  
• The treasurer (chairperson) + 2 members |
## Eurospace bodies in a nutshell

### Working bodies

**Working groups & panels**
- Created at the initiative of industry
  - They support the elaboration of consolidated industry viewpoints
  - They propose position papers, assessments and reports to Council approval
  - WG and Panels are composed and chaired by industry representatives
  - Coordination and support is provided by Eurospace Executive
  - Meeting Rooms, agenda and minutes drafting, activities coordination, list management, etc.
- **WG**: proactive bodies focusing on networking, information, and lobbying activities
  - They tend to focus on policy and strategy aspects (e.g. Markets, Security & Defence)
  - Participation in working groups requires Eurospace membership.
- **Panels**: have a mandate to widely represent industry within activities coordinated at European level (e.g. ESCC, ECSS, THP)
  - They usually address technology related issues
  - Industry participation in Panels does not necessarily require membership in Eurospace.

**Taskforces**
- Created at the initiative of industry - they address focused actions (with ad hoc resources) within a limited timeframe. Their scope is usually narrower than that of WG and Panels:
  - Hydrazine task force (concerns Hydrazine users in the REACH context)
  - Chromates Task Force (concerns Chromates users in the REACH context)
A 4-branch operational organization

General presentation

Council

General Assembly

Executive

I) Policy

II) Consultancy

III) Technology

IV) Events

Tools

Activities accessible to non members (with conditions)

Markets

S&D

EO

Legal

TLC

Exploration

ATS

NAV

Standards and components

SAVOIR, GS3B, JTF, TAWG, M&PWG etc.

REACH

STWG

Hydrazine (HTF)

EEE

Chromates (STF)

Lead metal (LTF)

SRTC

TPWG

THP

Harmonization

STEPP

DASIA

SAVOIR, GS3B, JTF, TAWG, M&PWG etc.

LED

Facts and Figures

Contacts database

Public website

Member website

RT priorities SRIA

Executive General Assembly
Eurospace footprint

> 40 members in 14 European countries

- ADS (UK)
- AIR LIQUIDE
- Arianespace
- Airbus Defence & Space Spain
- Airbus Defence and Space SAS - Satellites France
- Airbus Defence and Space Ltd (UK)
- Airbus Defence and Space GmbH - Satellites
- Airbus Defence and Space Netherlands B.V.
- Ariane Group France
- Ariane Group Germany
- Alter Technology
- Avio SpA
- AZUR Space Solar Power GmbH
- CGI IT
- Dassault Aviation
- DEIMOS Space
- Fundacion Tecnalia Research & Innovation
- GMV Aerospace & Defence S.A.U.
- IABG
- Indra Sistemas SAS
- Kongsberg Defence & Aerospace
- MT Aerospace AG
- NLR
- OHB Italy
- OHB System AG
- PROESPAÇO (PT)
- RUAG Schweiz AG - RUAG Space
- Ruag Space Finland Oy Ag
- RUAG Space GmbH
- RUAG Space AB
- SABCA
- Safran Aircraft Engines
- SCISYS UK Ltd.
- Sener SA
- Sitael S.p.A.
- Telespazio
- Terma A/S
- Tesat Spacecom GmbH & Co. KG
- Thales Alenia Space France
- Thales Alenia Space España SA
- Thales Alenia Space Belgium
- Thales Alenia Space Italia SpA
- TNO
- TTTech
- Vitrociset SpA
OUR ADDED-VALUE FOR YOUR BUSINESS
“Your pen”

• Contribution to the elaboration of Eurospace position papers, through Eurospace WG or Policy Committee
  o E.g.: position paper on the industry’s ambition for Copernicus after 2020 (2018)/ ongoing elaboration of a position paper on « Space : a key enabler for European security and defence after 2020 »
• Contribution to Eurospace reactions with respect to topical issues
  o E.g.: amendments to the EU space programme or Horizon Europe regulation (2018)

“Your voice”

• We carry, formally and informally, the messages elaborated collectively through Eurospace bodies, covering the interest of your company
• We help you reach out relevant EU decision makers (DG GROW, DG CONNECT, other EC DGs, Permanent Representations, Members of the European Parliament, other Brussels-based stakeholders) on an opportunistic basis
• We also help you connect with potential partners and customers in the sector, and facilitate the organisation of your events
OUR COMMITMENTS
**General presentation**

**Enabling anticipation for your business**

- The Eurospace team is paid by the association to promote the interest of its members and is not functioning on a secondment approach.
- Eurospace being a consensus-driven organisation, we can guarantee that no interest in contradiction with your company’s business will be expressed by our organization.

**Neutrality of the Eurospace executive**

- All our activities have a common objective: putting your company in a position to maximize its level of knowledge/anticipation/understanding regarding the evolution of the European institutional environment, with the aim to open up new opportunities for your business to grow.

**Confidentiality**

- The Eurospace team respects the confidentiality of all individual exchanges with members to guarantee the discreet expression of all corporate interests in confidence.

**No « second division » members**

- We consider all members’ positions on an equal footing and pay same amount of time to answer our members’ requests (no commensuration wrt to the size of the company).
- We make sure, through continuous ad hoc exchanges, that we answer the expectations and needs of all members, in particular smaller companies (which don't have dedicated institutional relations teams).
No « black hole » in Eurospace membership: we represent 90% of the employment and sales on the upstream segment of the value chain in Europe: the representativeness of our association is absolutely undisputed at ESA and in EU institutions.

Few trade associations lead policy/advocacy-related activities while developing a specific and recognized economic expertise as well as R&T oriented actions or standardization tasks. This wholesomeness:

• is a mark of consistency & credibility towards our institutional counterparts
• supports the best lines of communications and the right approach to presenting and decrypting sector issues

Our membership being composed of EU/ESA industries, our industrial base is very homogenous, which allows our association to convey very consistent messages, in particular on industrial policy-related topics.
# CONTACT POINTS

<table>
<thead>
<tr>
<th>Lucas BUTHION</th>
<th>Pierre LIONNET</th>
</tr>
</thead>
<tbody>
<tr>
<td>Head of Eurospace Brussels office</td>
<td>Research Director / Secretary General</td>
</tr>
<tr>
<td><a href="mailto:Lucas.buthion@asd-europe.org">Lucas.buthion@asd-europe.org</a></td>
<td><a href="mailto:Pierre.lionnet@eurospace.org">Pierre.lionnet@eurospace.org</a></td>
</tr>
<tr>
<td>+32 2 775 81 20</td>
<td>+33 1 44 42 00 72</td>
</tr>
</tbody>
</table>